



Development Facilities Gateway to Business

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External Economic Program MOF



- Cooperation with WB, IFC, EBRD
- ECA Region (SEE,EE,ZA)
- Sectors (Energy, Environment, Water/Waste, Transport, Agro-industry)

External Economic Program - MOF



Market Niche

Economic and Development Cooperation with IFIs

Promote Private Sector Participation

Facilitating Project and Investment Partnerships (MOF/IFC/Enterprise)

External Economic Program MOF



- 34 Programs/Facilities
- Grant Funding of USD 46 Mio.
- Created Austrian Business Value of USD 1 Bio.

Development of Facilities



- Join an existing development facility
 (multilateral funds)
 Limited influence in Donor Oversight Committee
- Jointly establish a development facility (bilateral and multilateral facilities)
 Integrate Donor Preferences from the start, Influence depends on donor capacity

Development of Facilities



Criteria at Concept Stage

- Regional/Country Preferences
- Innovative, Added Value and Frontier
- Replication and Roll Out Capacity
- Project Generating Projects
- Business Potential

Facilities



- Integrated Solid Waste Management Projects for SEE (IFC, 3.2 Mio.)
- Private Enterprise Partnership Program for SEE Infrastructure (PEP SEI, IFC, 4 Mio)
- Municipal, Environment, Infrastructure (EBRD, 5 Mio.)
- Energy Efficiency Program (EBRD, 5 Mio.)

Solid Waste Management - SEE



- Jointly Prepared Program Spin-off of RLP
- Improvement of Waste Management Practice in SEE by applying ISWM concepts resulting in GHG ER
- Promotion of Private Sector Participation in Municipal Solid Waste Sector
- Waste Management Regulations and Policies

Targets



- assist 10 waste management companies
- create \$ 100 Mio. of investments
- assist 4-6 Municipalities to utilize PPP models
- draft 4 Bylaws
- waste management education

Results to date



- Drafted Waste Management Laws
- Agreement with 3 Austrian Waste Management Companies
- 3 Regions assisted to bring Private Sector Participation for Modernisation

Private Enterprise Partnership SEI



- Multidonor Facility (A, NE, I, Sz, USAID)
- Infrastructure and PPP for SEE
- Identification, Structuring, Privatisation, Financing
- Energy, Water/Sewerage, Transport, Environment
- 11 Projects Investment of USD 457 Mio. to date
- Verbund Asthra Hydropower USD 206 Mio.

EBRD/Austria - Energy Efficiency Programme (EEP)



- Energy Efficiency Study Market Study
- Cofinancing of TC (Identification of Projects, EA, Business Plans, Capacity Building, etc.
- EBRD Credit Line to Local Bank
- Structuring and Financing EE Projects
- Austrian Experts identifying projects



Thank You